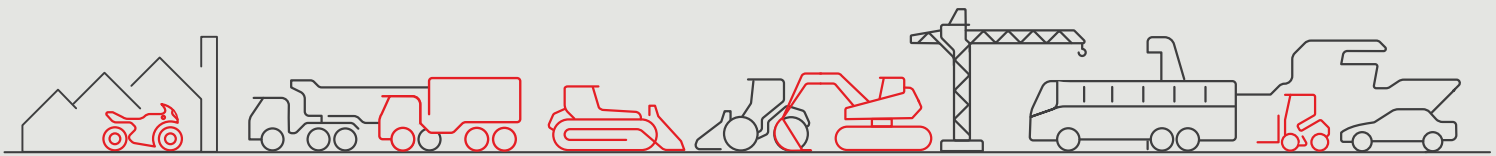


# DEALER MANAGEMENT SOLUTION FOR MICROSOFT DYNAMICS 365

**Annata 365 for Dynamics** is a modern cloud-based management solution that meets today's and future business and operational needs for the dealer management industry.



**Annata 365 for Dynamics** is a management solution fully integrated with **Microsoft Dynamics 365**, using the standard features of Dynamics for Operations, as well as additional features specially designed to support the dealer management industry. It handles all key business processes during the entire vehicle's/equipment's life-cycle "from cradle to grave".



## WHAT DO YOU GAIN?

- **Functional fit** solution out of the box for **your industry** needs.
- Facilitating your **digital transformation**.
- Certified **future proof solution** through Microsoft Certified programs (CfMD).
- Full integration of **all key business processes** driven by industry specific needs and developed by experts.
- Mostly replacing high number of bespoke **nonintegrated systems**.
- **Process automation** needs, work-flows and **process alerts**.
- **Strong references** around the world to back claims.
- **Powerful**, but easy to use analytic tools.





## CONFIGURATION

### Advanced configuration

Configure vehicles individually using the specially designed equipment configuration: with predefined variants, options, components, accessories, etc.

### Multi-brand handling

Set up and manage an unlimited number of brands. All manufacturer-dependent processes (e.g. warranty process) can be set up based on manufacturer, and, if needed follow different rules.

### Importer interface

Use various interfacing options compatible with all importer requirements (e.g. FTP, HTTP, message queuing, etc.)



## PURCHASE

### Tax and miscellaneous charges calculation

Automatic calculation including taxes, surcharges and packages for insurance, transportation etc.

### PDI and PDS inspections

Create PDI/PDS service orders to prepare the vehicle for sales. The cost of the PDI / PDS orders can be tracked and assigned to each vehicle.

### Spare parts management

Extension to the standard storage management features, use the manufacturer's spare parts catalog integrated with functions specially designed to improve parts handling.



## SALES

### Loans

Manage vehicle/equipment loans, calculate interest rates and create invoices.

**Prospecting and lead generation** Create and track progress of new business opportunities.

### Transfer between locations

Transfer rental vehicles/equipment between locations, track asset location and transfer status.

### Used units/trade-in handling

Buy and sell used vehicles or manage the trade-in chain.

### Custodian relations

Maintain the history of the vehicle's user/owner/co-owner.



## SERVICE

### Work order management

Schedule your resources, plan work-hours and manage the allocation of service orders.

### Interactive inspections

Carry out rental asset delivery/return inspections and create service orders to cover inspection failures.

### Maintenance plan templates

Set up a maintenance plan structure and assign it to rental assets.

### Warranty claims

Create warranty claims based on service orders and process them through to the manufacturer (interface). Streamline the process using the automatic claim validation system.

### Rental asset history

Log your asset history, including usage, service orders, claims etc. Snapshot view of 'wet' and 'dry' performance of your assets.

### Service history

Log vehicle's full service history including claims, recalls and maintenance plans.



## ANNATA APPS

Annata 365 allows you to stay connected and always up to date, wherever you are with the use of the Annata APPS.



## ANNATA POWER BI

Power BI provides your company with a 360° view of your vehicles/equipment. It provides you with up to date information, so decision-making is based on facts rather than gut feeling.



## ABOUT ANNATA

Annata consists of highly motivated professionals, who through creativity, collaboration and commitment, assists customers excel in their business. With partners in over 50 countries on all continents, Annata 365 for Dynamics is professionally delivered by hundreds of consultants to international and local customers.

## CONTACT US

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