

# IMPORT & WHOLESALE MANAGEMENT SOLUTION FOR MICROSOFT DYNAMICS 365



ANNATA 365  
FOR DYNAMICS

**Annata 365 for Dynamics** is a modern cloud-based management solution that meets today's and future business and operational needs for the importer & wholesale industry.



**Annata 365 for Dynamics** is a management solution fully integrated with **Microsoft Dynamics 365**, using the standard features of Dynamics for Operations, as well as additional features specially designed to support the importer & wholesale industry. It handles all key business processes during the entire vehicle's/equipment's life-cycle "from cradle to grave".



## WHAT DO YOU GAIN?

- **Functional fit** solution out of the box for **your industry** needs.
- Facilitating your **digital transformation**.
- Certified **future proof solution** through Microsoft Certified programs (CfMD).
- Full integration of **all key business processes** driven by industry specific needs and developed by experts.
- Mostly replacing high number of bespoke **nonintegrated systems**.
- **Process automation** needs, work-flows and **process alerts**.
- **Strong references** around the world to back claims.
- **Powerful**, but easy to use analytic tools.

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## CONFIGURATION

### Multi-brand handling

Set up and manage an unlimited number of brands. All manufacturer-dependent processes (e.g. warranty process) can be set up based on manufacturer, and, if needed follow different rules.

### Advanced configuration

Configure vehicles individually using the specially designed equipment configuration: with predefined variants, options, components, accessories, etc.

### Factory interface

Use various interfacing options compatible with all importer requirements (e.g. FTP, HTTP, message queuing, etc).

### Shipment handling & overview

All vehicles, transported on the same vessel, can be viewed and their progress tracked through shipping, customs, PDI, CoC, registrations etc.



## IMPORT

### Parts import and distribution

In addition to standard storage management features, use the manufacturer's spare parts catalog integration together with functions specially design to improve parts handling.

### Tax and miscellaneous charges

**calculation** Automatically calculate and include taxes, surcharges and packages for insurance, transportation etc.

### PDI and PDS inspections

Create PDI/PDS service orders to prepare the vehicle for sales. The cost can be tracked and assigned to each vehicle.

### Accessory installation

Install accessories, track and control the visibility during the vehicle sales process.



## SALES

### Transfer between locations

Transfer vehicles between locations (warehouses, workshops, dealers etc.). Track vehicle location and transfer status.

### Sales to dealers

Sell vehicles to dealers using integrated sales/transfer process. Manage different sales options and vehicle locations.

### Advanced dealer web portal

Enable the dealer network to use the browser to order parts and vehicles, manage claims and recalls.

### Sales support

Rewards dealers for sales performance. Multiple sales campaigns.

### Consignment warehouse handling

Manage your consignment stock and track vehicle sales/location status at any point of time.



## SERVICE

### Work order management

Schedule your resources, plan work-hours and manage the allocation of service orders.

### Warranty claims

Create warranty claims based on service orders and process them through to the manufacturer (interface). Streamline the process using the automatic claim validation system.

### Service history

Log vehicle's full service history including claims, recalls and maintenance plans.

### Service campaigns

Create sales campaigns and add discounts or accessories for specific vehicles/equipment or group.



## ANNATA APPS

Annata 365 allows you to stay connected and always up to date, wherever you are with the use of the Annata APPS.



## Annata Power BI

Power BI provides your company with a 360° view of your vehicles/equipment. It provides you with up to date information, so decision-making is based on facts rather than gut feeling.

## ABOUT ANNATA



Annata consists of highly motivated professionals, who through creativity, collaboration and commitment, assists customers excel in their business. With partners in over 50 countries on all continents, Annata 365 Dynamics is professionally delivered by hundreds of consultants to international and local customers.

## CONTACT US

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